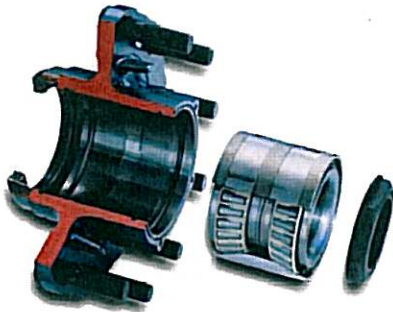




focus on essentials



➔ solutions:
Distribution Essentials
Enterprise, SX.enterprise

**Fresh ways to
package and
market a product
is one way to stay
ahead.**

| distribution essentials

Kit Production

Competitive pressures have forced distributors to explore new methods of staying profitable. Finding fresh ways to package and market a product is one way to stay ahead. Distributors have learned that combining products into new Stock Keeping Units (SKUs) can result in more sales and increased profits. However, trying to handle kit sales and production without a computer system designed for the task can be a challenge. Infor has looked closely at the challenges of selling kits and set out to solve them. The result is the SX.enterprise Kit Production module.

Features Include:

- Tight integration with all of SX.enterprise
- Build-on-demand kits
 - define components, description, substitutions, options, and product inquiry in kit
 - define components as variable quantity with optional entry in Sales Order Entry
 - define components to print on invoice
 - define components as required or optional
 - establish configuration options with required selection in Sales Order Entry
 - serialized kits and components
 - rollup of price, cost, or both
 - available-to-build inquiry with component availability information accessible from Order Entry

Features continued...

➔ **BUSINESS OBJECTIVES:**

Find fresh ways to package and market your products as kits.

➔ **BENEFITS:**

Handle every step of kit production in SX.enterprise from build-on-demand to pre-built-kits from serialized kit components to work order status reports.

- separate substitution profile from inventory interchange
- sub-assembly
- pre-built kit can be component of build-on-demand kit
- kit component explosion on pick ticket
- Pre-built kits
 - establish single-level bill of materials
 - pre-built can be component of another pre-built
 - replenishment Action Report identifies need for pre-builts
 - replenishment Action Report merge creates work orders
 - work order reserves component stock
 - component stock usage tracked for replenishment
 - work order completion relieves component stock, updates quantity on-hand
 - Sales Order Entry interface allows demand work order to be tied to customer order
- Where Used Report
- Work Order Status Report

For More information:
ProServe Solutions, LLC
5385 Main Street
Williamsville, NY 14221
Phone: 716.635.5080

www.proserve-solutions.com

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