



Solutions for Floor Coverings Distributors



"Infor's solution is very user friendly and provides our staff with information in an easy to use format that assists us in all the areas of our business."

Elaine Turner

Rainbow Tile

A Complete Solution for Floor Coverings Distributors

When it comes to the right solution to run your floor coverings distribution business, it takes more than the typical software solution - it takes a complete distribution solution with a specific focus on the flooring distribution industry. From tile and marble to laminates and hardwoods, floor coverings is a diverse and unique industry with a specific set of functional requirements.

From dye lots and square footage to warehouse transfers and box counts, at Infor we understand the complex and distinct requirements that face today's floor coverings distributors. By combining solid, distribution-focused business management solutions with in-depth, industry-specific functionality, Infor provides the solutions needed to succeed in today's competitive marketplace.

Our background in floor coverings dates back decades, allowing us to provide solutions with years of industry-specific research, development and practical application behind them. The result is software with the right combination of innovation and practicality with critical features and functionality that address industry needs.

Our solutions deliver rapid ROI and world-class capabilities without time consuming and costly customizations or complex implementations. Our solutions can give you the competitive edge you need not just to survive, but to thrive.

Business Benefits

Increase efficiency and productivity in handling even the most complex transaction requirements. Match new product arrival to outstanding orders - before the product is even put on the shelf. Define events or exceptions that you want to monitor to avoid potential problems. Integrate systems to eliminate redundancies and to improve communication.

Improve customer service and customer satisfaction by putting a wealth of information right at your employees' fingertips. Enable and empower your staff so they can be more responsive and more informed when dealing with customers. View product and account information so you can identify the areas that need improvement or attention. Improve accuracy to eliminate costly mistakes.

Save time and money by automating the delivery of customer invoices and statements via fax or email. Store and access important documents and records electronically. Import sales orders electronically from the web via PDA, EDI or flat file. Through automation and integration, eliminate redundant, error-prone paper-based processes and enable your staff to become more efficient in a variety of processes companywide.



Key Functionality Includes:

- Create orders effortlessly from quotes previously entered into the system
- Automatically create purchase orders for non-stock and special order items
- Acquire product interchange information, making alternative items readily visible
- Meet customer needs by substituting profiles, allowing matching of certified product alternatives
- Cross reference manufacturer's new product number by superseding product numbers
- Cross reference a competitor's product numbers to your product numbers
- Automatic warehouse transfers
- Multiple conversion factors per unit of measure
- Multiple locations by item and lot and multiple units of measure
- Allow complementary product suggestions at order entry line level, facilitate incremental sales
- Cost effective handling of special inventory items, nonstock, special and rush orders
- Easily accommodate non-routine customer needs
- Immediately reference vendor catalog products online in order entry
- Inventory monitor tools to better control tracking accurately and effortlessly
- Control seasonal product inventory with a preseason buying report

Key business functions are linked seamlessly, including:

- Bar Coding
- Business Intelligence (BI)
- Electronic Data Interchange (EDI)
- eCommerce
- Import Costing
- Job Cost
- mCommerce
- Payroll
- Counter Sales
- Relationship Management
- and much more



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