

CUSTOMER SATISFACTION

ProServe Solutions has a 95% customer satisfaction approval rating.

AUTOMATE BUSINESS PROCESSES

Integrated vendor rebate tracking

Automatically upload vendor price changes

Supply chain integration with EDI / XML

Easily pull electronic copies of invoices, packing slips

POD's and purchase orders

Reduce costs of filing, retrieving, emailing, and managing documents

Streamline high-volume purchasing

Faster look up times for non-stock and temporary items

Elimination of picking and shipping errors

For more information on any of our products or services please visit us on the Web at:

www.proserve-solutions.com

ProServe Solutions for PHVAC Distribution:

Today's (PHVAC) Plumbing, Heating, Ventilation, and Air Conditioning distributors face ongoing opportunities and threats. Opportunities to satisfy a broader range of customer needs and pursue larger contracts. Threats as their competitors' size and buying power increase. To keep up, they must expand inventories into new categories and strengthen customer relationships.



ProServe Solutions has been providing PHVAC wholesale and distribution companies with Information Technology solutions since 1983. We have an experienced and knowledgeable staff that is well versed in the PHVAC supply business.

Our solutions for PHVAC distribution helps you compete more vigorously and address new opportunities faster by allowing you to adapt to new types of business with greater agility and flexibility, while keeping information tracking with your suppliers intact. Automated customer service-level management, inventory forecasting, and flexible units of measure for reconciling customer ordering quantities with buying and deal levels enable you to operate aggressively and profitably.

ProServe Solutions represents computer software solutions from Infor. Infor (PHVAC) solutions enable distributors to achieve competitive differentiation by running their business better. Almost half of the top 100 PHVAC distributors in North America rely on these applications for measurable bottom-line results.

To lead rather than follow, PHVAC distributors operating an equipment and spares business must automate inventory holding and business processes within their enterprise and across their supply chain. There's also opportunity in expediting sales processes by maximizing product selection procedures, overcoming obstacles associated with special orders, and improving supply chain collaboration.

Infor ERP (Wholesale and Distribution) address the distributor's specific requirements from order entry, inventory control, accounting, and sales to the warehouse and everywhere in between, helping to optimize customer service, inventory levels, productivity, and profitability.

Infor ERP's wholesale and distribution solutions help companies like yours:

- **Expand into new customer segments**
- **Achieve and maintain higher service levels**
- **Lower costs of goods sold for higher operational margins**
- **Minimize inventories and reduce redundancies**
- **Increase collaboration with customers and suppliers**
- **Increase responsiveness and speed to market**

Customer Examples:

Riley Sales

Central City Supply

BiLo Supply

RJ Murray Company

Montgomery Plumbing Supply

DBM Controls

Commercial Pipe & Supply

5385 Main Street
Williamsville, NY 14221
Phone: 716.635.5080
Fax: 716.635.5099
www.proserve-solutions.com

YOUR INFORMATION TECHNOLOGY PARTNER
PROSERVIE